CREW EAST TENNESSEE

UT REAL ESTATE CLUB • FINANCE SPEAKER SERIES

HOSTS CREW EAST TENNESSEE'S PANEL

The Financial Lifecycle of a Commercial Real Estate Development

THURSDAY, NOVEMBER 12 | 6:30–8:00 PM

INDUSTRY LEADERS • REAL-WORLD PERSPECTIVES • STUDENT ENGAGEMENT

Follow a commercial real estate development from ground-up planning and financing through design, construction, property operations, and eventual exit strategy. Industry professionals share real-world decisions, challenges, and opportunities at every stage.



MODERATOR

Kerri A. Kor

Founder / President

CREW East Tennessee

Broker / Senior Advisor

LeConte Realty LLC | Kor Commercial



PANELIST

Christi Branscom

Principal / General Counsel

Partners Development



PANELIST

Karen Hutton

Founder, President & CEO

Hutton & ModWash



PANELIST

Christley Ford

SVP / Commercial Relationship Mgr.

CBBC Bank

Founder / Vice President

CREW East Tennessee

Membership Committee Chair



PANELIST

Cara Knapp

Principal Architect

oysk3 architects



PANELIST

Amy DePinto

Senior Project Manager

Merit Construction



PANELIST

Polly Matherly

VP, Senior Property Manager

Flagship Healthcare Properties



PANELIST

Erica Braund

Partner / Chief Commercial Officer

Melrose Title Company



PANELIST

LeaAnne Williams

Founder / CPA

LeaAnne Williams, CPA



PANELIST

Heidi Adams

Senior Investment Advisor

Capital Markets

NAI Koella | RM Moore

LOCATION • HASLAM COLLEGE OF BUSINESS

HBB 203

1000 Volunteer Boulevard • Knoxville, Tennessee

www.crewetn.org • crewetn@crewetn.org